



DIPP20272



# RDL Technologies Pvt Ltd



MSME Best Product  
Innovation Award



CII-Best IP Portfolio  
Award



AIAF Achievers Award



ELEVATE100 Winner  
IT/BT Gov. of Karnataka

# Who we are..

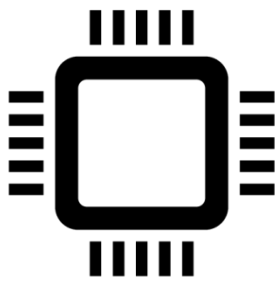
 Incorporated on May 16<sup>th</sup> – 2016

 Man Power - 30

 **Patent**  
t 201841015125  
• 201641033858  
• 201841009816  
**Industry & Academia**  
• 201841048617  
• 2064/CHE/2014  
• 1767/CHE/2014

 R&D Center/Production  
Mangalore

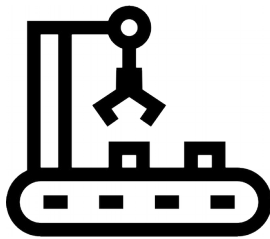
## Embedded Systems & Design house having expertise in



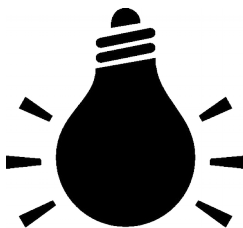
Embedded Systems



Internet of Things



Industrial Automation



LiFi

**Total Integration Company – End to End Solution Provider**



- ✓ **CII Best IP Portfolio Award 2019**
- ✓ **SILICON INDIA – BEST ORIGINAL DESIGN MANUFACTURER AWARD – 2019**
- ✓ **IESA – MAKEATHON – 2018**
- ✓ **BEST PRODUCT INNOVATION AWARD – MSME – 2018**
- ✓ **PITCH ELEVATE WINNER – 2017**

# TEAM



**Raghavendra G Shetty**  
Founder Director & CEO  
**Embedded Architect  
Designer**



**Kanwal Karkera**  
Technical Director



**Ganapathi Aithal**  
Sr Manager -  
CAD



**Pradeep Kumar C, M.  
Tech**  
Machine Learning Expert



**Dr. Ashwath Rao,**  
**PhD (Ext.Consultant)**  
VLSI Design &  
Fabrication



**Dr. Anush Bekal, PhD**  
**(Ext.Consultant)**  
Micro Electronics &  
VLSI Design



**Sandeep S Pai, MBA**  
Business Development



**Ramachandra Shetty,**  
**BE**  
Project Manager<sup>4</sup>

# RDL PRODUCTS

## PORTFOLIO



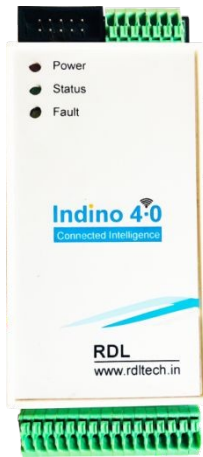
INDUSTRIAL DATALOGGER 4.0



CLOUD PLC 4.0



ACCESS CONTROL SYSTEM



INDINO 4.0



R-LiFi



UHF RFID Reader

# RDL PRODUCTS

## PORTFOLIO



LiFi V2



Vehicle Tracking and Monitoring system -VTMS



Automated Machine Fault Alerting system



Long Range UHF RFID Reader



Datalogger 4G



Digital Checksheet

# RDL SHOP FLOOR AI 4.0

RDL Shop Floor AI 4.0 bundled with software and hardware deploying to the industry



- ✓ Process Effectiveness and vulnerabilities
- ✓ Impact of the individual step on the process
- ✓ Online records of audit items
- ✓ Data Analytics/ML enabling continuous evaluation
- ✓ Automatic triggers for escalations
- ✓ Predictive analytics and reducing down time
- ✓ Optimized resources utilization

# INDUSTRY OPERATIONS - CHALLENGES

Accountability

- Audit – Process and Plant
- Accurate issue reporting
- Timely and Authenticity in reporting

Availability

- Resources – Machine, Human
- Usage of consumables, tools,
- Preventive maintenance
- Warranty, guarantee management

Resilience

- Issue resolution time
- Alert right person at right time
- Predictive issue detection and resolution

Industries



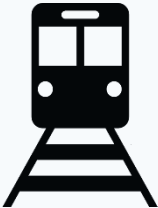
Airport



Public Places



Hospitals & Health Care Centres



Railways



Defence



Banks



R&D



Oil & Gas

# DIGITAL CHECKSHEET— TARGET INDUSTRIES & APPLICATIONS

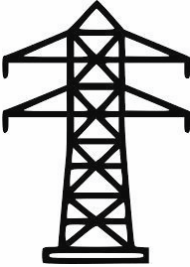
PAPERLESS



**In Going Paperless**

Paperless  
Offices ISO  
Process

PERIODIC CHECKSHEET



Smart  
Grid



Water Pump House

AREA & BORDER PATROLLING



Patrolling

CLEANLINESS CHECKSHEET



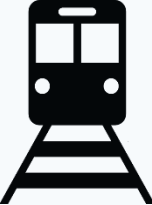
Airport



Public  
Places



Hospitals &  
Health Care  
Centres



Railway  
s

SAFETY & SECURITY CHECKSHEET



NAVY  
ARMY  
AIR FORCE

Defenc  
e



Bank  
s



R&D



Oil &  
Gas

# SHOP FLOOR AI SOLUTION

Application Layer



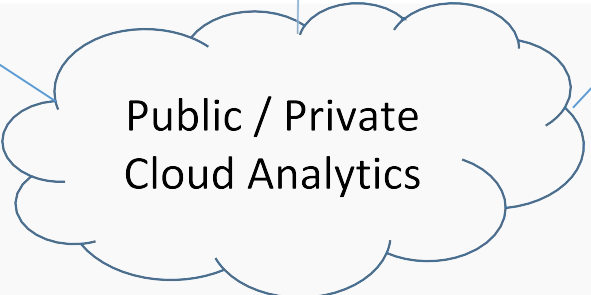
Mobile Alerts



HMI Indications



Data Ingestion Layer



Device Layer

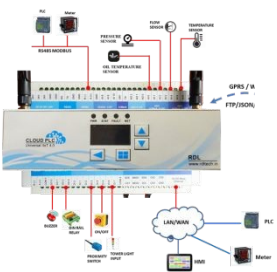


Digital Checklist

- Lubricant leaks
- Residual Cleanliness
- Tool kit availability
- CNC Jaw Misalignment

Automatic Condition Monitoring

- Resources – Machine, Human
- Usage of consumables, tools,
- Preventive maintenance
- Temp, Pressure, Oil Level, Vibration



Shop Floor

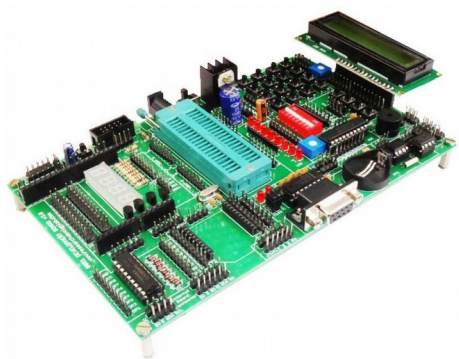


Human Visual inspection



Sensor based inspection

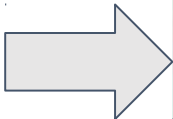
# 3 Year Summary of Evolvment in Customized Hardware & Software ,Design & Development



Board Level  
FY 2017-18



Product Level  
FY 2018-19



Industrial Panel System Design  
FY 2019-20



- Devices
- Dashboards

- ✓ Authorized Mobile
- ✓ Secure HMI

# **BUSINESS MODEL & STRATEGY**

## **Value Proposition:**

- Industry 4.0
- Optimization, Higher Utilization and Productivity
- Predictive performance and lack human error

## **Strategies**

- Sales – Push strategies
- Marketing – Pull strategies
- Social Media Marketing
- Exhibitions
- Other conventional way of promotions

# **REVENUE MODEL**

## **Revenue Model**

- Subscription / Contract period (3-6-12 months)
- AMC
- OEM & ODM services

## **Customers/Target Segment**

- Automotive
- Manufacturing
- Food & Beverages
- Aerospace
- Healthcare
- Logistics
- Retail

# Clientele.

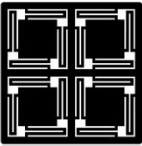
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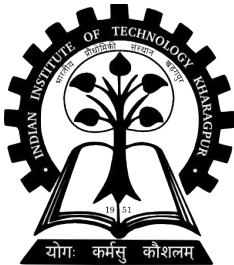
BOSCH



Generations of faith



HYSITRON



BITS Pilani  
K K Birla Goa Campus



# THANK YOU

Web: <https://rdltech.in/>

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Head Office: 5th floor, Sahyadri Campus, Adyar, Mangaluru,  
575007 Karnataka.

Number: [+91-7411001407](tel:+91-7411001407), [0824-2988407](tel:0824-2988407).

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Email: [support@researchdesignlab.com](mailto:support@researchdesignlab.com)

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