

A photograph of two hands, one from a darker-skinned person and one from a lighter-skinned person, reaching up to form a circle against a bright, hazy sky. The background shows a field of tall, dry grass. The image has a warm, golden-hour color palette.

SKF India case study : Digital transformation for improved performance through Smart Manufacturing for Machine tool Industry

Sept 2018

SKF vision and mission



A world of reliable rotation

The undisputed leader
in the bearing business

SKF – a truly global company

- Established 1907
- Sales 2017 SEK 77,938 million
- Employees 45,678
- Manufacturing units 103
- SKF presence in over 130 countries
- Distributors/dealers 17,000 locations
- Global certificates
 - ISO 90001 – Quality
 - ISO 14001 – Environment
 - ISO 50001 - Energy
 - OHSAS 18001 – Health and Safety



SKF India



- In India since: 1923
- *Sales 2017/18: INR 28048 million
- Employees: +2500
- Production sites: 6 Manufacturing Sites
- Presence: All major cities
- Distributors/dealers: over 450 locations

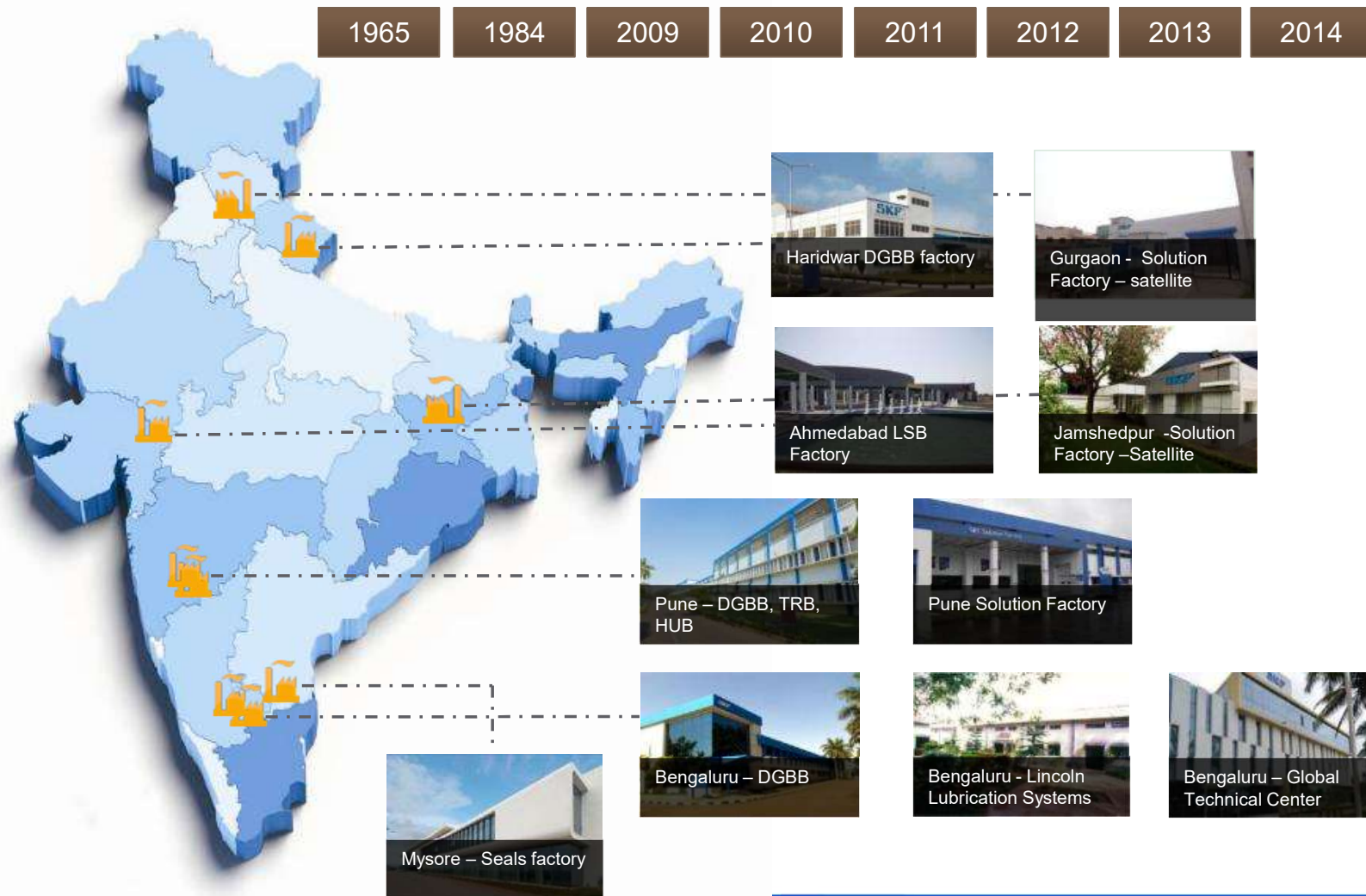
SKF in India has 3 legal entities

SKF India Ltd ; SKF Technologies Pvt. Ltd ; Lincoln Helios India Pvt. Ltd.

**Sales represents SKF India Ltd only as per financial year ended on 31st March 2018*

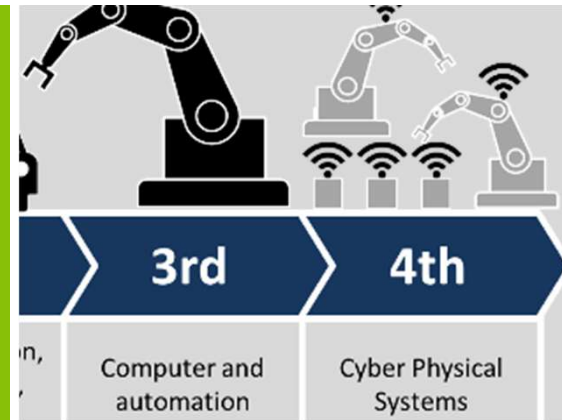
SKF®

Invested for Making in India





Increased
flexibility and
higher efficiency



SKF digital transformation for Smart Manufacturing for Machine tool Industry

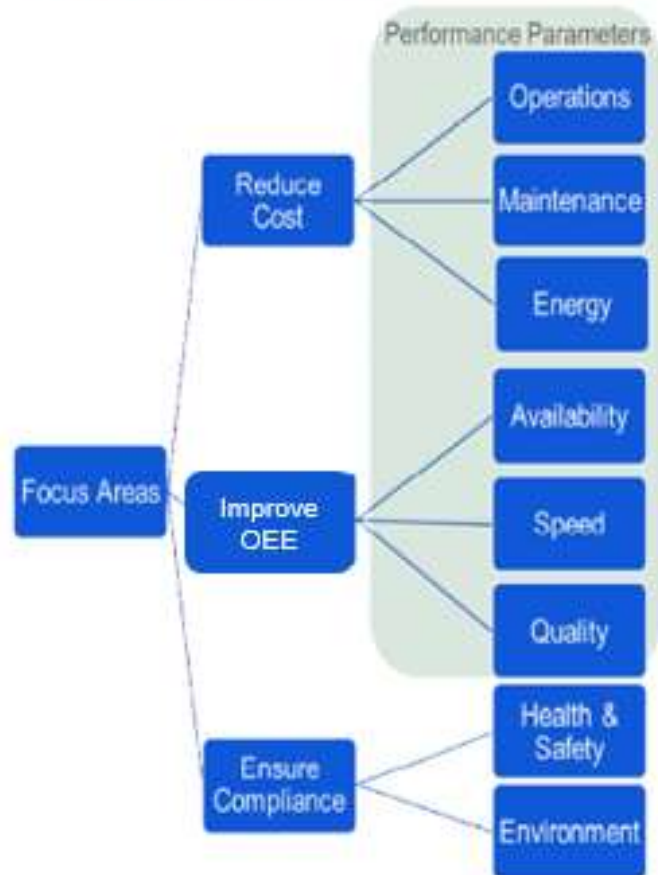


Lowest possible
cost with shorter
lead-times



SKF®

Increased customer focus – 3 main drivers



WHAT COMPANIES SEEK FROM THE INDUSTRIAL IoT

Top Benefits of the IIoT

Improved equipment uptime and performance: **37%**

Better operational intelligence: **27%**

Self-diagnosis and automation: **26%**

Operational efficiencies: **25%**

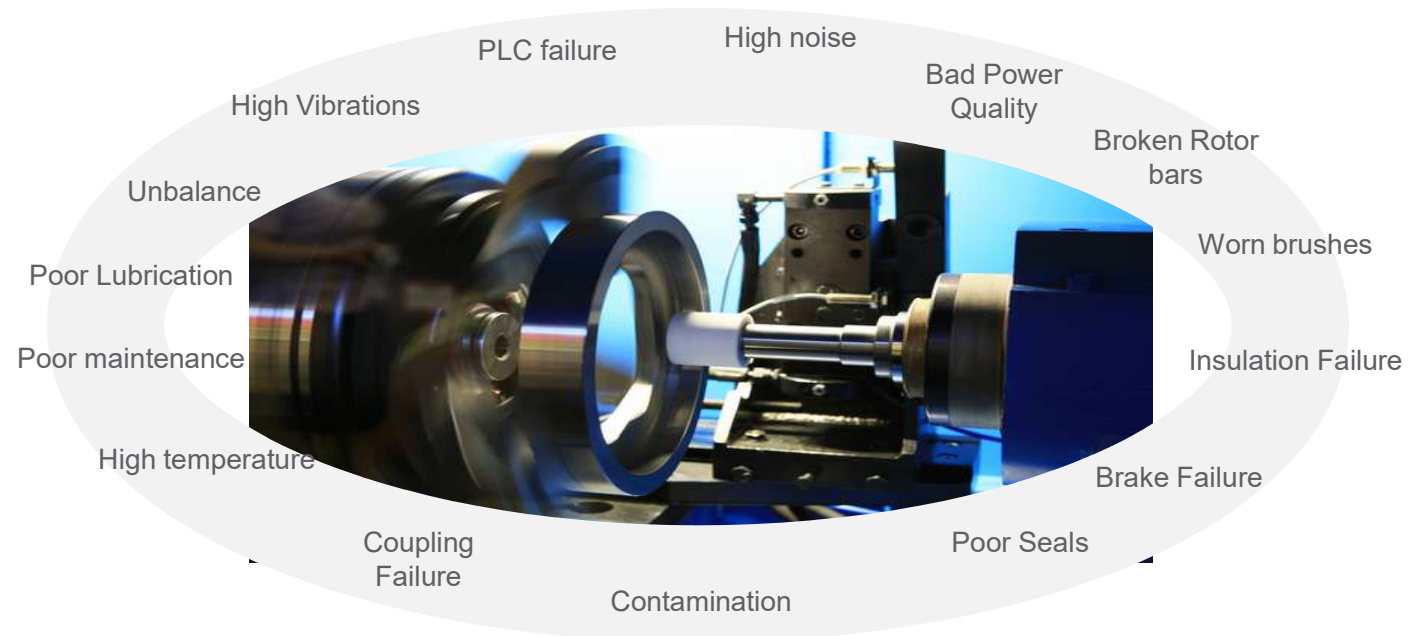
Reduced maintenance costs: **19%**

CIO INSIGHT



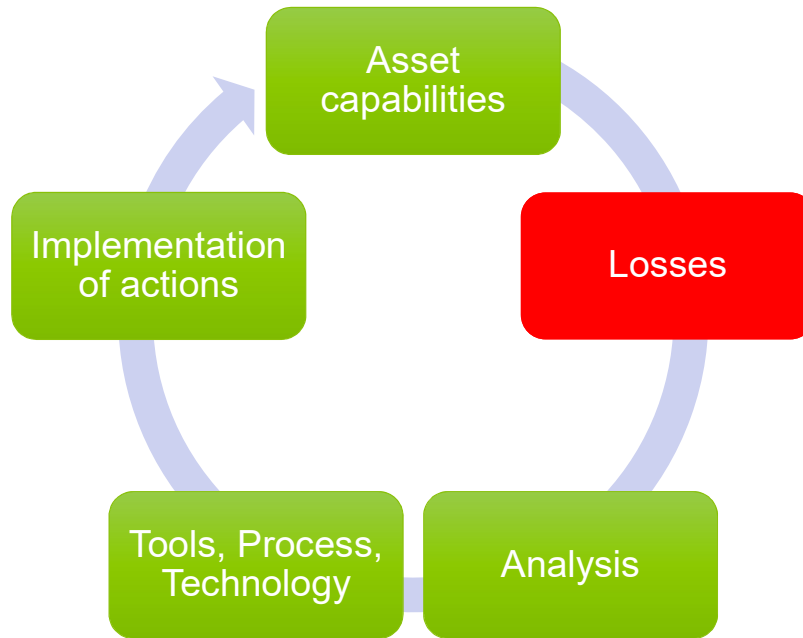
Machine Tool Spindle performance challenges...

- Will it fail suddenly?
- Why will it fail to function?
- When will it stop to function?
- How to find and fix the fault?
- How to eliminate failures?
- Are critical spares in stock?
- Impact on quality?
- Right & Skilled Labor?
- Business impact?



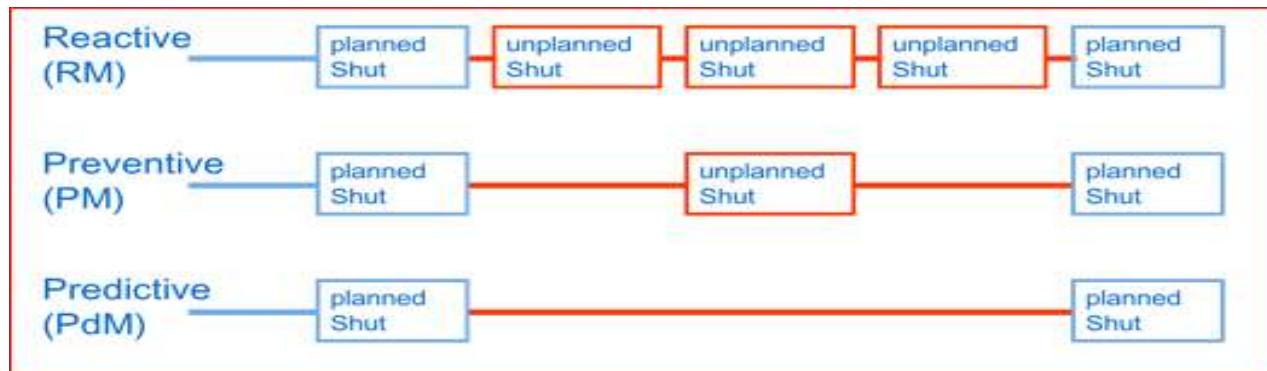
Conventional Maintenance approach

Proactive Maintenance Management



Conventional Method

1. Only Periodic monitoring
2. Components run till failure leading to unplanned downtime
3. CBM is done manually by stopping the machine leading to loss.
4. CBM Data is compiled and analyzed and decisions take long time .
5. Less readiness of resources and spares during surprise failure .



Barriers and Losses in Offline Monitoring



Production
Stop

Manual
Intervention



Machine
Data on No
Load

Inconsistent
Process



Faulty First
Batch

Increased
Rework/
Rejections



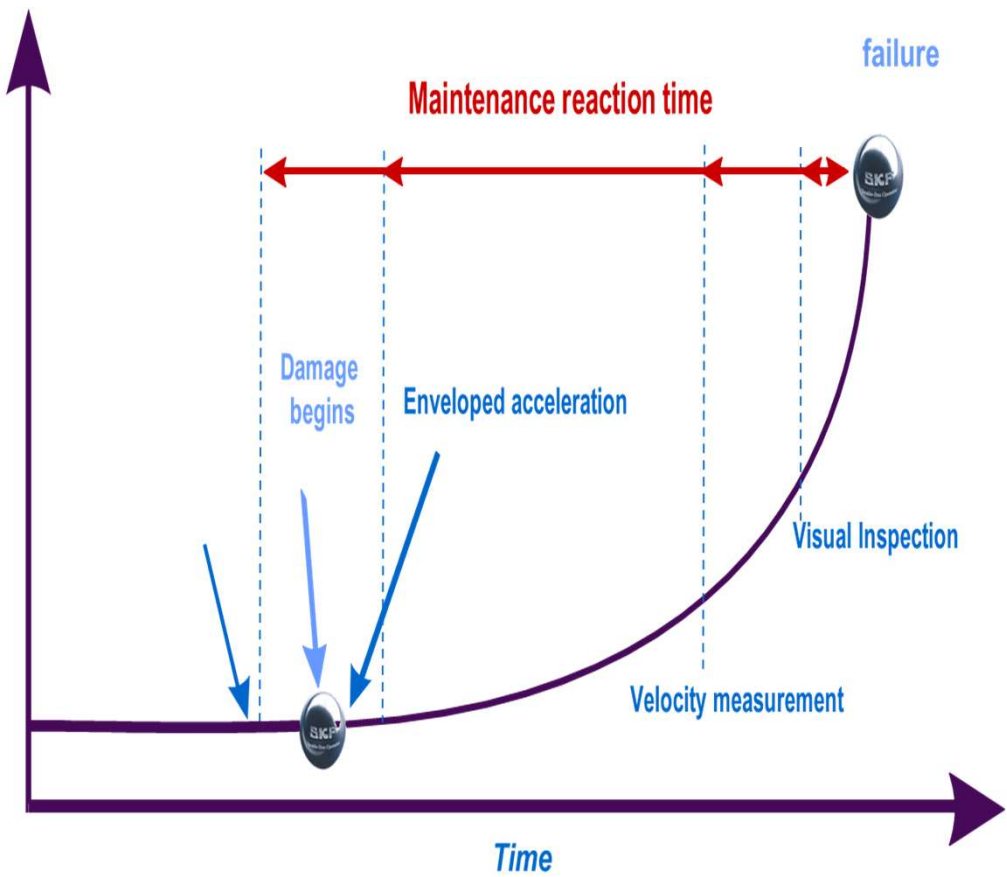
Safety
Hazard

Causes
Accidents

Monitoring methodology : OFFLINE Vs SEMI ONLINE Vs ONLINE

	OFF LINE	SEMI ONLINE	ON LINE
Data sampling in NO LOAD	✓	✓	✓
Data sampling in LOAD	✗	✓	✓
Data sampling of all bearing locations	✗	✓	✓
Data Sampling without machine outage	✗	✓	✓
Event Capturing	✗	✗	✓
Live Monitoring	✗	✗	✓
Data sampling without data collector	✗	✗	✓
Data sampling without additional manpower	✗	✓	✓

Vibration monitoring buys you time



SKF Services Approach for Asset Reliability and performance

Asset Health

Asset Reliability

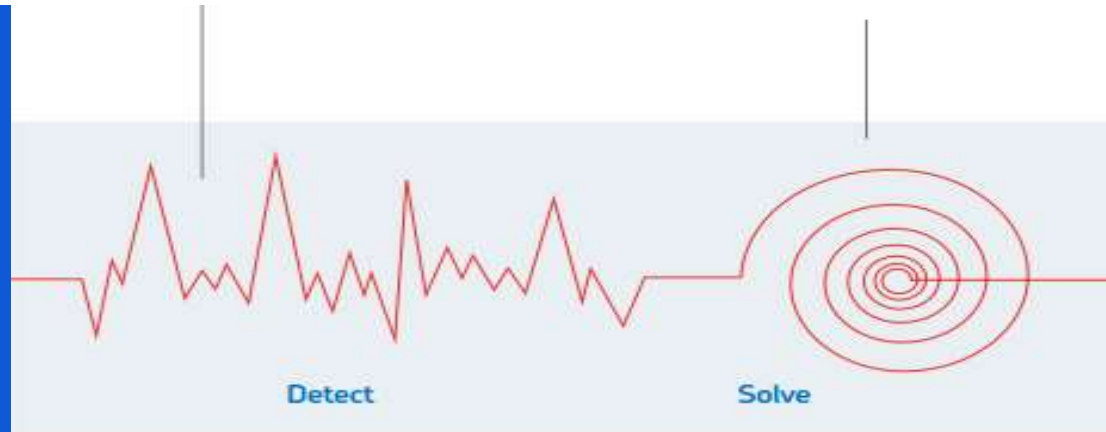
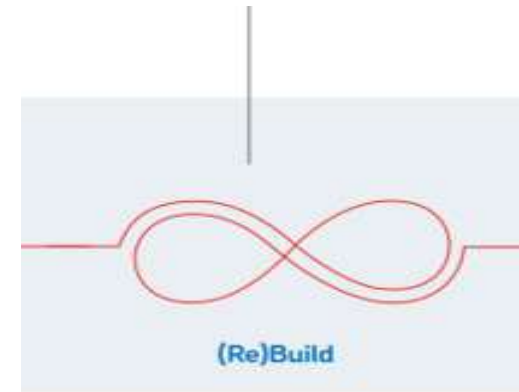
Rotating Equipment Performance (REP)



Products & Solutions



Asset Improvement and Performance



- Microlog and Vibration pens
- System integration of “CoMo Projects”
- Motor Current Signature Analysis (Baker)
- Online systems and Portables



- Remote Diagnostics Service
- Predictive Maintenance
- Bundled reliability projects (IMS/PRM)
- Roll Shop Maintenance in Metals
- Training



- Spindles Re-Manufacturing
- Bearing & Units Remanufacturing (includes Railway Customization & Pairing Caster rolls service)
- Seals Manufacturing



SKF Asset Reliability through Remote Diagnostic Center (RDC)



Asset Reliability

Global Presence



SKF's Global Network of RDCs
Several RDCs across the globe in all time zones



Number of customers in database approx. 2100 nos
Total number of Asset's in Data base > 130000

SKF®

Remote Diagnostic Centre : Working methodology



Asset Reliability

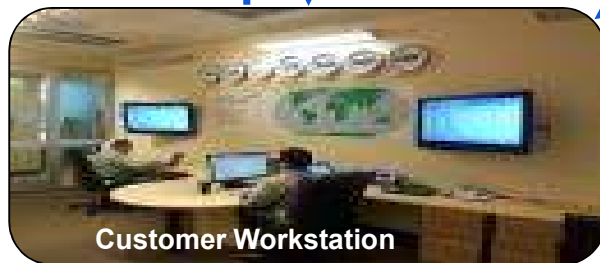


8. SKF MULTILog ONLINE DATA COLLECTION DEVICE FOR AUTOMATED DATA COLLECTIONS.

6. RDC ANALYSES THE DATA

5. RDC SENDS DATA COLLECTION ROUTE TO CUSTOMER AFTER RECEIVING AIP SHEETS

4. CUSTOMER SENDS THE DATA TO RDC



Analysis

7. RDC REPORTS THE KEY FINDINGS TO CUSTOMER

2. CUSTOMER DOWNLOADS THE ROUTE DATA IN THE PORTABLE ANALYSER

3. CUSTOMER UPLOADS THE COLLECTED VIBRATION DATA TO THE WORKSTATION

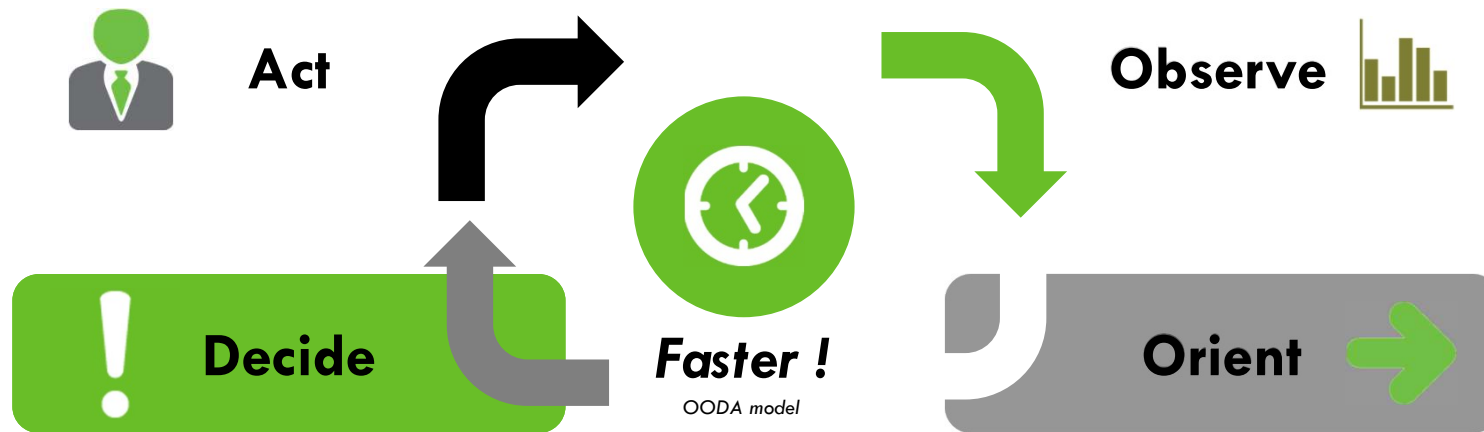


1. CUSTOMER COLLECTS VIBRATION DATA IN THEIR CRITICAL ASSETS

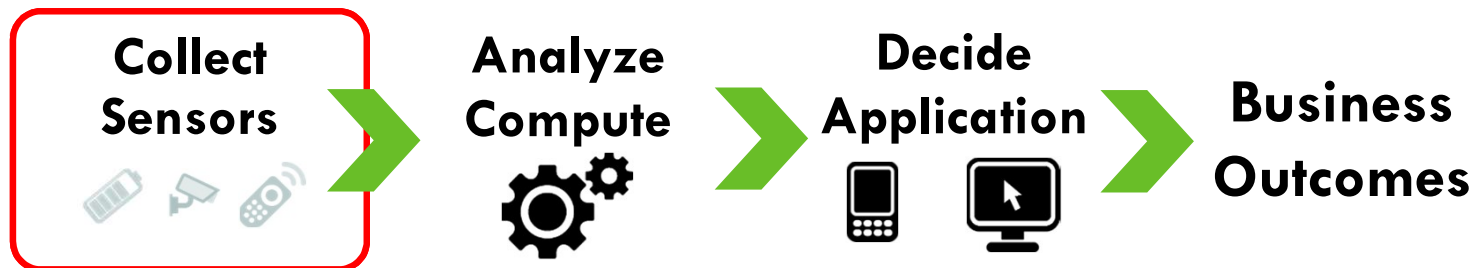


The RDC promise through IOT

Why



How



IoT is Outcomes based



“Data is the new oil”

Case Study : Spindle for life



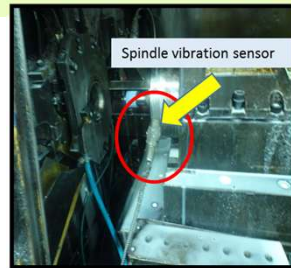
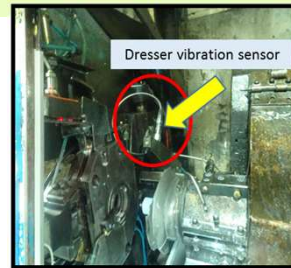
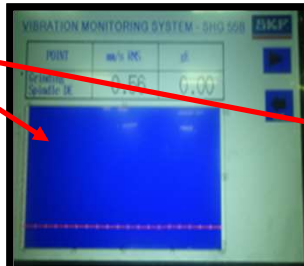
Grinding Machine : Online Monitoring System implementation for Predictive maintenance

Problem Statement :

Spindle Failure breakdowns on Ch-04 affects Productivity & Quality badly.

Solution : Adopt Predictive Maintenance approach through Industry 4.0 Technology Step up

How : Installation of Online Vibration Sensors through SKF RDC IMx-8 technology.



Benefits :

On Machine Control Panel through HMI Screen live vibration figures visible, this will help to know the status.

We get alerts from RDC Team with analysis through mails.

We can see the live status on Mobile App also.

Future Next development:

Get alert through SMS to Production, Maintenance & Spindle Room Team.

Machine will have interlock to show the alert on screen

Traditional Maintenance : Before Digitalization



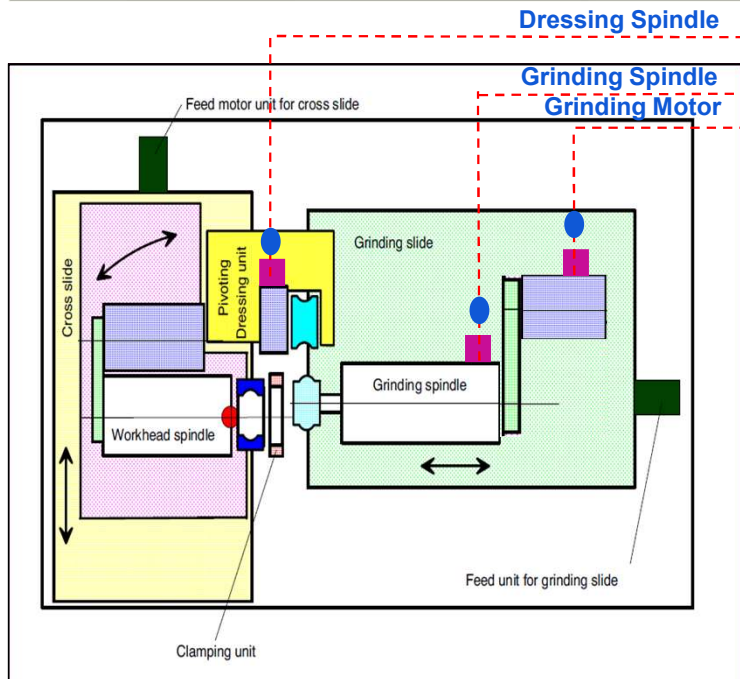
Grinding Machine

Health Monitoring Method



Grinding Machine : Spindle For Life Process Flow

MACHINE With IIOT Sensor



Data Transfer to HMI



Big Data from Transfer for Analysis to SKF Product



Remote Data Analytic at RDC

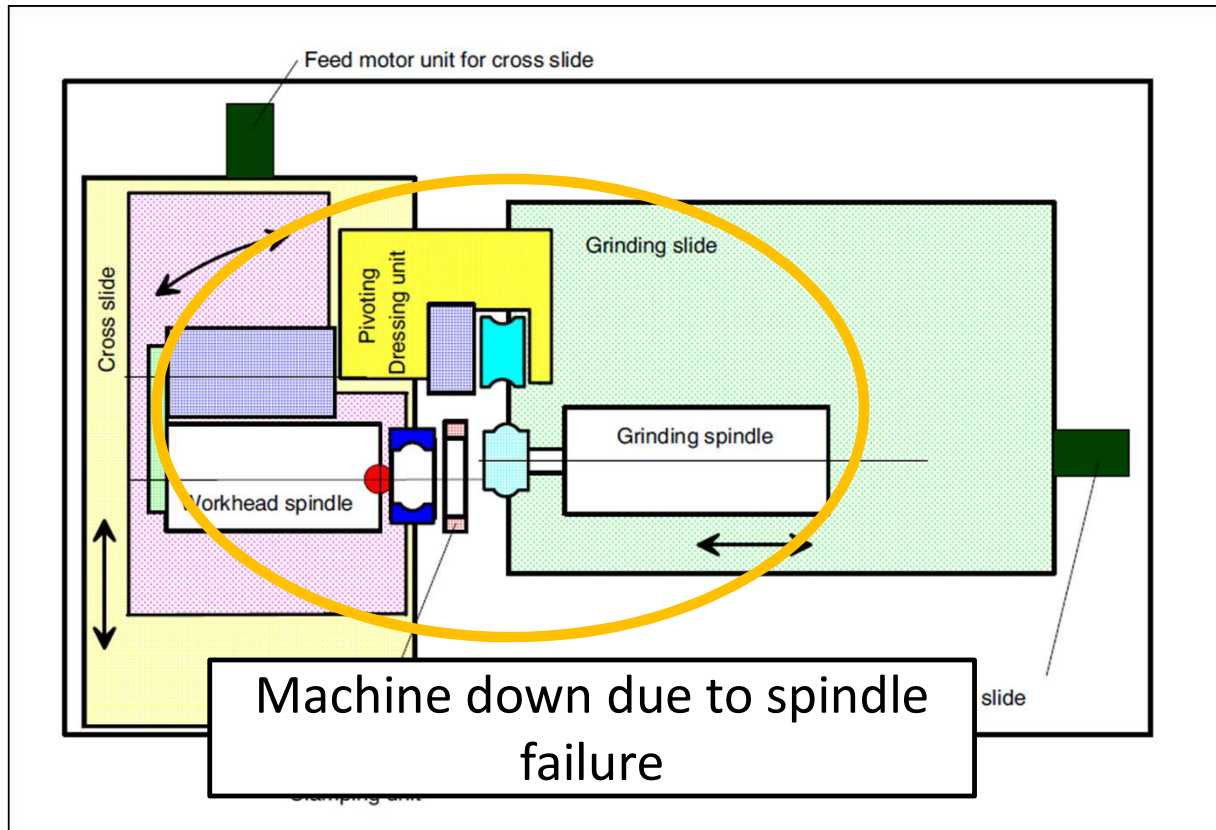


Real Time Action & Decision

SMS
E-Mail
Real Time Alert
Communication



Spindle Selection Background



Why this Machine ?

Reduce Downtime

Remove Catastrophic Failures

Increase Safety

Improve Quality

Grinding process is the key process in any Bearing Manufacturing Industry

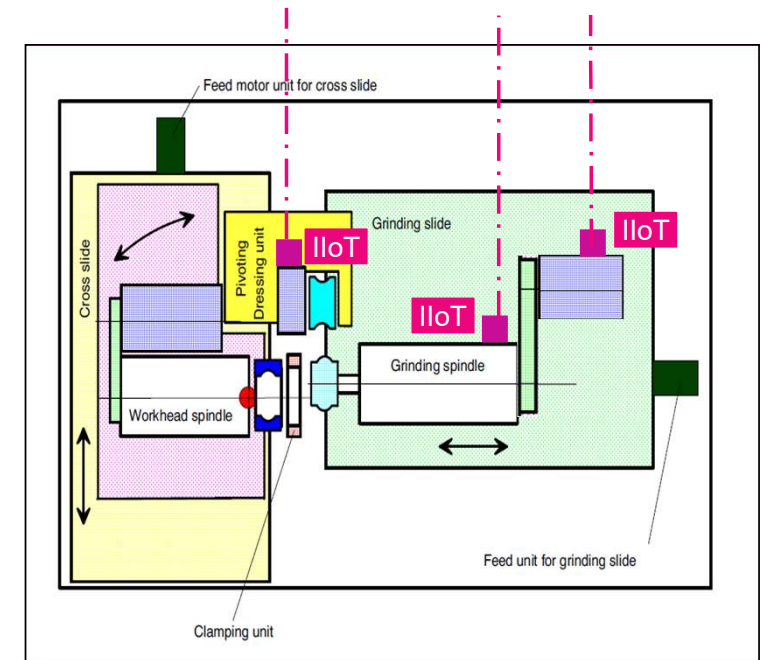
ONLINE - Spindle Monitoring

Process:

Vibration sensors are permanently mounted at all bearing locations and connected to IMX-8 (Wireless transmitter). Vibration Data will directly go live and stored in diagnosis software.

Advantages:

- Determine spindle health in NO LOAD & LOAD condition.
- Data sampling of all bearing locations.
- Data sampling can be done without production outage.
- Event based data is also captured.
- Data is live for 24x7 and frequency of data storing can be as per requirement, as data is storing automatically.
- Other engineering parameters i.e. motor current, speed, temperature etc. can be monitor continuously.
- No requirement of portable vibration analyser



Online monitoring at SKF Factory, Pune



Spindle Vibration Analysis Report

DASH BOARD - OVERALL STATUS 12-Mar-2018

Bearing / Product Type	Machine Name	Motor	Spindle	Dresser Wheel / ARM
SGH - 1001		NORMAL / 2.5 (1.0 gE) -No immediate action is required, vibration trend to be monitor closely.	NORMAL / 0.1 (1.0 gE) -No action required till further monitoring.	N/A
SSB - 1011		N/A	NORMAL / 1.8 (4.3 gE) -In an opportunity inspect the dresser wheel bearings for minor bearing defects and ensure for proper lubrication.	N/A
SGH - 1001	Status / Vibration	N/A	ALERT / 1.0 (7.1 gE) -In an opportunity inspect / replace the spindle for bearing deteriorations.	N/A
SSB - 1011	Action Required	N/A	N/A	N/A
SSB - 1011	Status / Vibration	NORMAL / 2.2 (2.3 gE) -Check & correct the alignment between motor & spindle pulleys. -Inspect the belt condition & check for proper tension. -Closely monitor the vibration trend and in an opportunity inspect the spindle bearings	ALARM / 1.9 (6.7 gE)	N/A
SSB - 1011	Action Required	N/A	N/A	N/A
Machine Name		Work Head Motor	Grinding Motor	Dresser Wheel / ARM
SGB - 1003	Status / Vibration	NORMAL / 0.7 (0.7gE)	N/A	N/A
SGB - 1003	Action Required	-No action required till further monitoring.	-Data shall be collected once speed input is provided.	N/A

SSB - 1011 (Online Monitoring)

Motor	3	*Minor structural looseness & misalignment is indicated between motor and spindle pulley. *Enveloped acceleration is increased in spindle bearing with respect to test readings.
1.9 (6.7 gE)	1	-Check & correct the alignment between motor & spindle pulleys. -Inspect the belt condition & check for proper tension. -Closely monitor the vibration trend and in

Surveillance Report 7

an opportunity inspect the spindle bearings with respect to minor bearing defects.



DASH BOARD - OVERALL STATUS 19-Mar-2018

Bearing / Product Type	Machine Name	Motor	Spindle	Dresser Wheel / ARM
SSB - 1080		-Machine is not running (under maintenance)	-Machine is not running (under maintenance)	-Machine is not running (under maintenance)
SSB - 1080	Status / Vibration	N/A	N/A	NORMAL / 1.7 (6.7 gE)
SSB - 1080	Action Required	N/A	Vibration sensor is not placed on spindle. (Last data taken on 8 Feb'18)	-In an opportunity inspect the dresser wheel bearings for minor bearing defects and ensure for proper lubrication.
SGH - 1001	Status / Vibration	N/A	ALERT / 1.0 (7.6 gE)	N/A
SGH - 1001	Action Required	N/A	Inspect / replace the spindle for bearing deteriorations.	N/A
SSB - 1011	Status / Vibration	NORMAL / 2.3 (4.4 gE)	ALERT / 0.7 (6.0 gE)	N/A
SSB - 1011	Action Required	-Ensure the motor bearings for proper lubrication.	-In an opportunity inspect / replace the spindle bearings with respect to raceway defects in bearings.	N/A
Machine Name		Work Head Motor	Grinding Motor	Dresser Wheel / ARM
SGB - 1003	Status / Vibration	NORMAL / 1.0 (0.8 gE)	N/A	N/A
SGB - 1003	Action Required	-No action required till further monitoring.	-Data shall be collected once speed input is provided.	N/A

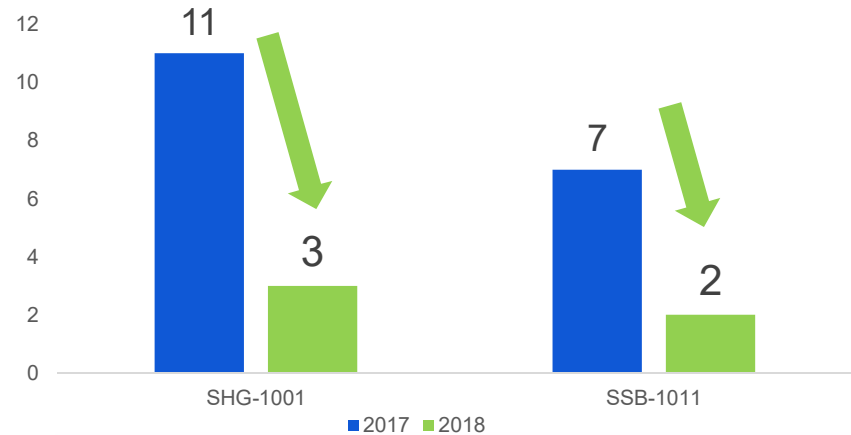
Health Tracker

MACHINE HEALTH TRACKER @ DGBB CHANNEL-04													
Machine Name	Asset Name	2017				2018							
		Month-1	Month-2	Month-3	Month-4	Month-1	Month-2	Month-3	Month-4	Month-5	Month-6	Month-7	Month-8
SHG-845 Offline	B.D. Spindle												
SHG-1001 Online	HF Spindle												
SSB-1011 Online	B.D. Spindle												
SSB-1080 Offline	HF Spindle												
SGB-1003 Offline	Elect. Motor												

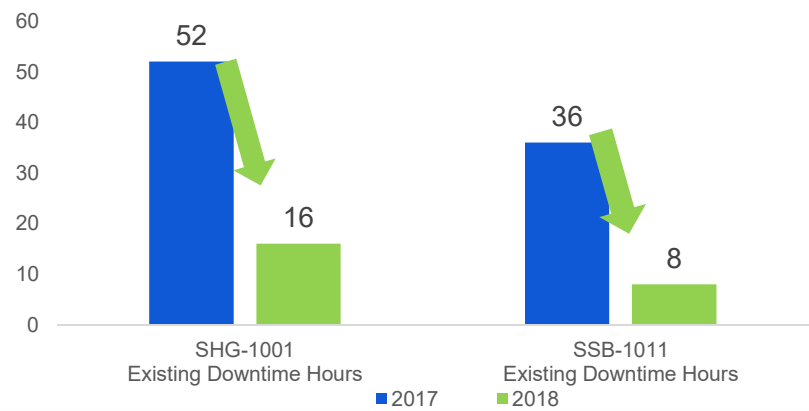
Before Breakdowns per quarter	After Breakdowns per quarter
3	0
3	0
3	0
2	0
2	0

■ Normal
 ■ Alert
 ■ Alarm
 ■ Action Planned in Preventive Maintenance

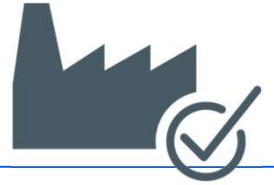
Spindle Failure Instances 2017 Vs 2018



Spindle Failure D_Time Hours 2017 Vs 2018



ACTUAL BENEFITS POST IMPLEMENTATION



- **KPIs to be influenced**

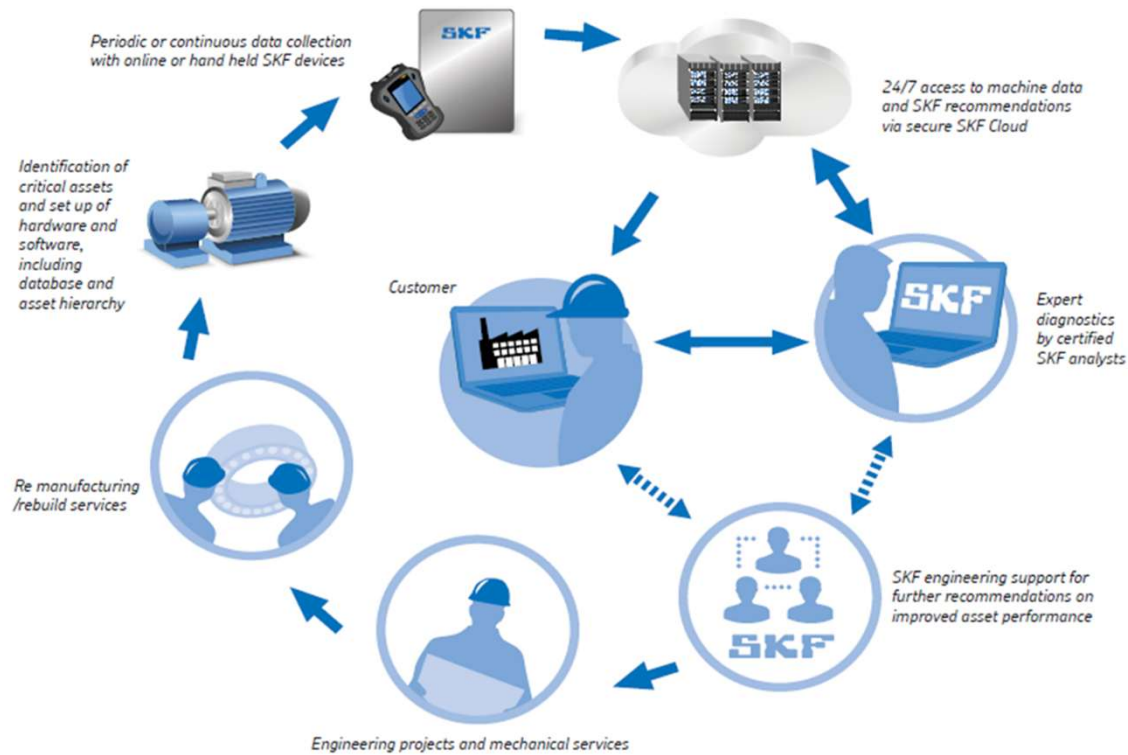
1. To align Maintenance actions with business strategy to meet goals
2. Predictability for spindle performance – Goal - Zero surprise failure*
3. Reduction in unplanned downtime ,
4. Improve MTBF
5. Reduction in MTTR
6. Unplanned maintenance cost's reduction
7. Productivity enhancement support
8. Safety and Production stoppage for data capture

- **KPIs Actual Status**

1. Philosophy of Zero Surprises – Maintenance Goal
2. Zero Surprise failure from Sept 17 till date
3. Reduction in downtime by 8.2% in 4 mths
4. Improve MTBF – MTBF average increase by 45%
5. Reduction in MTTR – By 24%
6. Zero Unplanned maintenance cost
7. Asset runtime available online, Increase productivity by 0.6%
8. Safety of operations and savings in production stoppage for capturing data

**SMART SPINDLE : SKF services
proposition for rotating
equipment's**

Smart Spindle



Detection Hardware

- Sensors
- Communication Setup

Remote Diagnosis

- ISO Certified Analysts
- Dominant Failure modes from Repair Factory database
- Corrective action recommendations

Repair

- World Class spindle repair facility network across India (Pune, NCR & Bengaluru)
- Global database of spindle makes and models

Engineering Support

- Root Cause Failure Analysis
- Design & upgrade support

Maintenance Support

- Checklist formulation
- Predictive Maintenance Program Design

Smart Spindle : Business Case

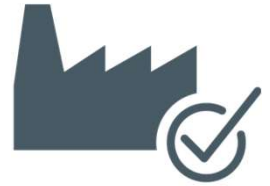
Standard Repair	Smart Spindles
Repairs on case to case basis	18 months contract Zero surprise failure Fixed monthly fees, includes performance bonus
Standard 6 months warranty	Cloud based technology Online condition monitoring Automated notification Remote diagnostic support
Optional services: Mounting supervision Application up-grades, Machine inspection Vibration monitoring	18 months warranty. Client pays only for repair reasons not attributable to SKF
	Root cause failure analysis. Application Engineering Support and bearing upgrades as applicable
	Check list formulation and inspection Mounting supervision

* Certified Spindle Repairers , if applicable

Smartifying industry



Big Data Analytics- Why should I do it?



OEM

Listen to your machine real time
Get design inputs
Improve competitiveness



- **KPIs to be influenced**

- To align Maintenance actions with business strategy to meet goals
- Improve MTBF
- Reduction in MTTR
- Predictability for spindle performance – Zero surprise failure*
- Unplanned maintenance cost's reduction
- Skill enhancement support

*: To be jointly finalized and implemented by Customer and SKF after C N A and baseline built up

End User

Reduce breakdowns
Improve cost position
Build competitive advantage

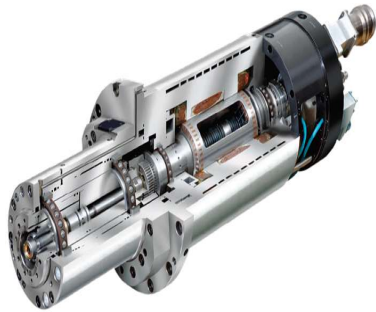


SKF

Remote Diagnostic
Neutral feedback
Real-time Prognostics



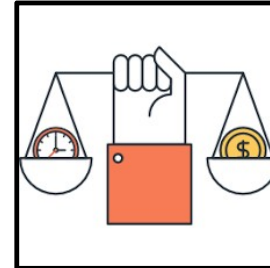
SKF Smart Spindle Reliability Program



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DETECT

On-Line
Digitization

- On-line Sensor
- Live data monitoring
- Local display available

SOLVE

Asset Reliability
Remote Diagnostic Centre

- Analysis of the data
- Trend monitoring
- Prediction of potential defects
- Actionable intelligence reports
- Technical support
- SKF Gear Box ReManufacturing

OPEX Model

- Provides predictable Cash Flow
- Quarterly review of KPIs and performance

ROTATING EQUIPMENT PERFORMANCE

- **Zero Surprise Failure** .
- Carbon footprint reduction.

Customer wants performance – Zero Surprise Failure

Zero Surprise failure model- Rotating equipment

Smart Machines

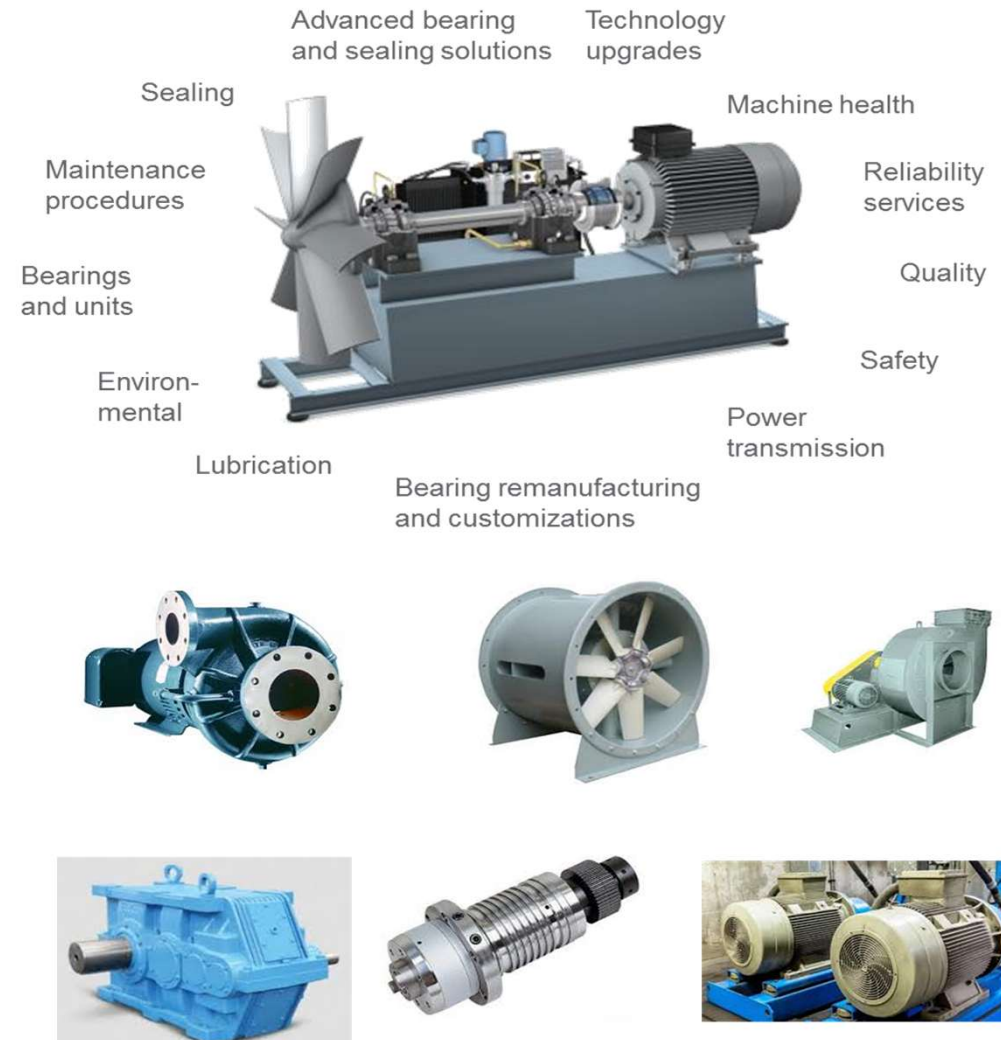
Supply of SKF bearings.
18 months contract
Fixed monthly fees, includes performance bonus

Cloud based technology
Online condition monitoring
Automated notification
Remote diagnostic support

Zero surprise failure

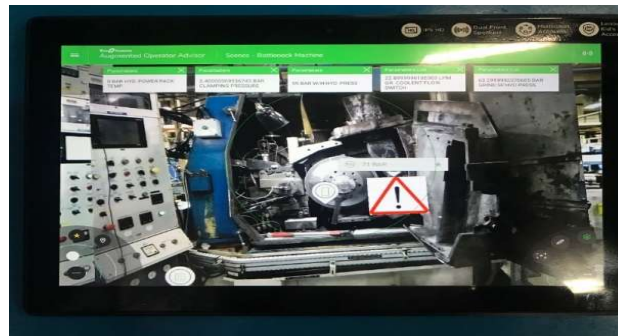
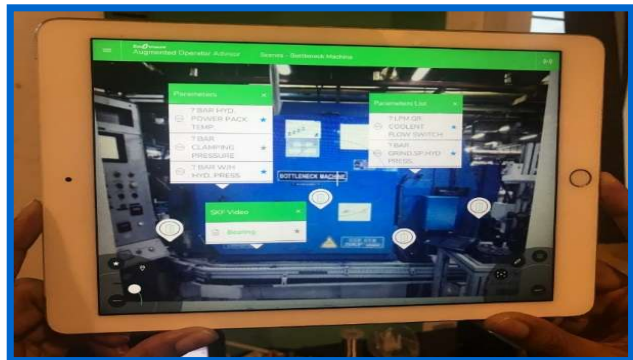
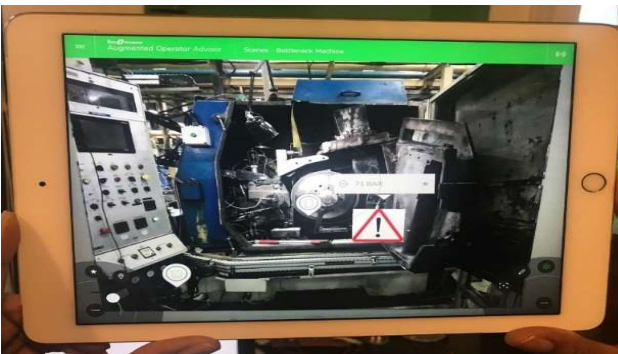
Root cause failure analysis. Application Engineering Support and bearing upgrades as applicable

Check list formulation and inspection
Mounting supervision

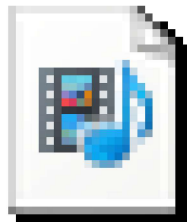


SMART Machine: Augmented Reality for SGB55(CH04)

- ✓ Real time error and event handling.
- ✓ Diagnostic from expert consultant from a remote location.
- ✓ Facilitate real time intervention.
- ✓ Virtual feel of equipment with diagnostic manuals and accurate forecasting of root cause.
- ✓ Operator/Maintenance technician need not be the domain expert- Deskilling



SMART Machine: Augmented Reality for SGB55(CH04)



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